

Minnesota Office of Higher Education - Financial Information
Fiscal Year Ending June 30, 2012

Operating Budget. As of August 31, 2012, the Agency's 2012-2013 operating budget, exclusive of its supplemental student loan programs, is \$198,148,335, of which it is anticipated \$5,503,335 will come from federal appropriations, \$192,020,000 from State appropriations, and \$625,000 from miscellaneous special appropriations. None of these funds are available for use in the Supplemental Student Loan Program or any other student loan programs. None of these funds are available for the payment of the outstanding bonds referenced above.

General Financial Information. The Loan Capital Fund ("LCF"), which is maintained as an Enterprise Fund of the Agency, is the funding source for the Agency's student loan activities, both present and future. Certain summary financial information for the LCF for the past three years is presented in the table below. The Agency anticipates using eligible loans and money in the LCF to pay certain Program Expenses and costs of issuance. The LCF is not pledged to pay bonds in any indenture.

SUMMARY FINANCIAL DATA FOR THE LOAN CAPITAL FUND

	Fiscal Year Ended June 30,		
	<u>2012</u>	<u>2011</u>	<u>2010</u>
Total assets	\$973,136,601	\$1,024,517,852	\$972,404,608
Total cash and investments	266,241,935	298,829,297	231,476,944
Total loans outstanding, less allowance for loss	708,712,735	728,301,040	733,910,240
Allowance for loan losses	9,932,462	10,211,172	10,476,316
Total revenues	44,191,954	31,435,520	35,357,613
Total expenses	<u>17,944,572</u>	<u>17,085,408</u>	<u>17,471,123</u>
Excess of revenues over expenses	26,247,382	14,350,112	17,886,490
Total fund balance	\$418,407,705	\$392,160,323	\$377,810,211

THE SUPPLEMENTAL STUDENT LOAN PROGRAM

SELF Program Overview

Background. MHECB, MHESO, and subsequently the Issuer were authorized by the State Legislature in 1983 to establish and supervise loan programs other than the GSL Program. MHECB began originating supplemental loans in June of 1985 under the first phase of its Student Educational Loan Fund Program ("SELF I") and completed originations under SELF I in September of 1988. At that time MHECB began originating loans under the second phase of its Student Educational Loan Fund Program ("SELF II"). In May 2002, MHESO established the third phase of its SELF Program ("SELF III") and in July 2006 the Issuer established its fourth phase of the SELF Program ("SELF IV"). SELF I through SELF IV Loans are all variable rate loans. The Issuer began offering fixed rate and variable rate loans under the fifth phase of its SELF Program ("SELF V") in October 2010. Currently, all Student Loans originated by the Issuer are made pursuant to the SELF V.

Together, MHECB, MHESO, and the Agency have originated approximately [\\$1.8 billion](#) of loans under the SELF I, SELF II, SELF III, SELF IV and SELF V Programs through June 30, [2012](#). The following table shows the outstanding principal balance of SELF I, SELF II, SELF III, SELF IV and SELF V loans at the dates indicated:

(*\$ in Thousands*)

<u>As of June 30,</u>	<u>SELF I</u>	<u>SELF II</u>	<u>SELF III</u>	<u>SELF IV</u>	<u>SELF V</u>	<u>Total</u>
2012	\$0	\$18,366	\$152,156	\$434,126	\$102,610	\$707,258
2011	\$0	\$34,138	\$195,824	\$475,124	\$21,568	\$726,754
2010	\$0	\$56,037	\$240,259	\$446,156		\$742,452
2009	\$0	\$83,012	\$283,864	\$353,916		\$720,792
2008	\$0	\$114,250	\$328,321	\$248,630		\$691,201
2007	\$0	\$151,527	\$375,487	\$120,613		\$647,627
2006	\$0	\$194,312	\$412,123	\$412,123		\$606,435
2005	\$0	\$240,387	\$322,308	\$322,308		\$562,695
2004	\$0	\$284,895	\$205,913	\$205,913		\$490,808
2003	\$2	\$330,223	\$99,346	\$99,346		\$431,574
2002	\$9	\$369,839	1524	1524		\$373,374
2001	\$32	\$314,508				\$314,540
2000	198	260,922				\$261,120
1999	849	209,876				210,725
1998	2,962	172,788				175,750
1997	4,093	168,812				172,905
1996	7,113	168,740				175,853
1995	11,021	169,468				180,489
1994	14,909	162,976				177,885
1993	20,428	154,088				174,516
1992	24,240	122,809				147,049
1991	34,286	85,686				119,972
1990	40,724	49,948				90,672
1989	46,672	17,993				64,665

The Agency (and previously MHECB and MHESO), finances the origination of SELF loans with the proceeds of revenue bond issues and amounts available in the Loan Capital Fund. Although the Agency receives State and Federal appropriations, the SELF program is designed to be self-sustaining, and such appropriations are neither available for use in the SELF Program nor available for the payment of principal and interest on any of the associated revenue bonds.

Loss and Delinquency Experience for the Student Loan Portfolio

The tables that follow set forth, with regard to SELF II, SELF III, SELF IV and SELF V loans, loan loss and recovery experience, shown on an annual basis for the fiscal years ended June 30, 2005 through 2012, and borrower delinquencies, shown on a quarterly basis for quarters ending June 2011 through June 2012. There can be no assurance, however, that the loss or delinquency experience for the Program in the future will be similar to the historical experience set forth below.

SELF I, SELF II, SELF III & SELF IV Programs

Loss Experience for the Student Loan Portfolio

	12 Months Ended June 30, 2012	12 Months Ended June 30, 2011	12 Months Ended June 30, 2010	12 Months Ended June 30, 2009	12 Months Ended June 30, 2008	12 Months Ended June 30, 2007	12 Months Ended June 30, 2006	12 Months Ended June 30, 2005
Average Receivables Outstanding**	\$724,346,551	\$744,174,880	\$743,031,663	\$720,792,038	\$683,659,921	\$640,710,305	\$597,529,720	\$539,272,505
Gross Losses	\$8,720,108	\$8,770,878	\$8,310,373	\$8,819,170	\$8,775,825	\$7,594,400	\$7,301,755	\$5,499,400
Recoveries	<u>7,052,974</u>	<u>6,429,677</u>	<u>6,747,614</u>	<u>6,237,918</u>	<u>6,292,991</u>	<u>5,776,841</u>	<u>4,682,884</u>	<u>4,475,507</u>
Net Losses*	\$1,667,134	\$2,341,201	\$1,562,759	\$2,581,252	\$2,482,834	\$1,817,559	\$2,618,871	\$1,023,893
Net Losses as Percentage of Average Receivables Outstanding	0.23%	0.31%	0.21%	0.36%	0.36%	0.28%	0.44%	0.19%

*Recoveries were greater than gross losses for the year.

Delinquencies for the Student Loan Portfolio for all SELF Loan Programs

(Dollars in Thousands)

	June 30, 2011		Sept 30, 2011		December 31, 2011		March 31, 2012		June 30, 2012	
Days Delinquent	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
15-29	\$18,841	2.6%	\$16,853	2.3%	\$18,285	2.5%	\$16,976	2.3%	\$15,383	2.2%
30-44	23,843	3.3	20,151	2.7	27,234	3.8	21,580	3.0	19,530	2.8
45-59	5,217	0.7	4,301	0.6	5,691	0.8	4,954	0.7	4,617	0.6
60-89	6,268	0.9	5,725	0.8	6,695	0.9	5,190	0.7	6,068	0.9
90-119	2,650	0.4	2,995	0.4	3,671	0.5	1,782	0.2	2,561	0.4
120 and Over	<u>1,890</u>	<u>0.3</u>	<u>2,736</u>	<u>0.4</u>	<u>2,447</u>	<u>0.4</u>	<u>1,986</u>	<u>0.3</u>	<u>2,390</u>	<u>0.3</u>
Total	\$58,709	8.1%	\$52,761	7.2%	\$64,023	8.9%	\$52,468	7.2%	\$50,549	7.2%